
COMMISSION DISTRICT: All

FILE NO.: FR22-1272

DATE: 3/8/2022

SUBJECT: Sole Source Purchase – FirstWatch Solutions, Inc. – FirstWatch 4 Data Source System with FirstPass – \$296,096.20

REFERENCES: Not applicable.

AGENDA SECTION: Consent Agenda

FROM: Scott Cassin, Fire Chief

RECOMMENDED BOARD ACTION:

Approve the sole source purchase, pursuant to Section 2-103(b)(1) of the Pasco County Purchasing Ordinance, with FirstWatch Solutions, Inc. (FirstWatch) for FirstWatch 4 Data Source System with FirstPass in the total Not to Exceed (NTE) amount of \$296,096.20 for Fiscal Year (FY) 2022. Authorize the Chairman to execute the two originals of the Agreement and attached Agreement Addendum provided, and direct Board Records to distribute as set forth under the Distribution section below.

BACKGROUND SUMMARY/ALTERNATIVE ANALYSIS:

FirstWatch is the sole provider of the FirstWatch 4 Data Source System, which integrates with current software systems currently in use throughout the Fire Rescue Department. This software is a fully featured statistical dashboard with full integration with Fire Rescue's current software systems (OSSI CAD, emsCHARTS, ZOLL Fire Reports, and TeleStaff). Fire Rescue will use this data for enhanced situational awareness and improved operational effectiveness, with the goal of better outcomes. Most importantly, FirstWatch is the only vendor to offer FirstPass, which will automate Fire Rescue's QA/QI process in emsCHARTS and enhance Fire Rescue's services to the County's citizens.

The Purchasing Department has posted a seven-day sole source notice on www.bidnetdirect.com, as well as Pasco County's website, and did not receive any protest to the declaration of this purchase as a sole source.

The Fire Rescue Department, with concurrence from the Purchasing Department, recommends approval of this purchase, as well as that a purchase order be issued to FirstWatch, for the purchase of FirstWatch 4 Data Source System with FirstPass, in the NTE amount of \$296.096.20 for FY 2022.

FISCAL IMPACT/COST/REVENUE STATEMENT:

Funding in the amount of \$296,096.20 is budgeted and available for FY 2022 in the Fire Division Board General Fund.

DISTRIBUTION:

Board Records to distribute as set forth below:

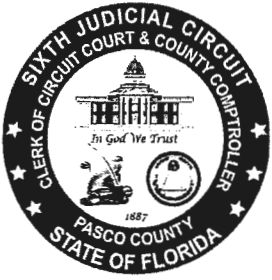
1. Retain One Original Agreement and attached Agreement Addendum
2. Electronically to:
 - a. Katelyn Gilligan, Project Manager, FirstWatch – kgilligan@firstwatch.net

- b. Joshua Taylor, Division Chief of Technical Services, jtaylor@pascocountyfl.net
3. Mail One Original Agreement and attached Agreement Addendum to:
Katelyn Gilligan
Project Manager
FirstWatch Solutions, Inc.
1930 Palomar Point Way, Suite 101
Carlsbad, CA 92008

ATTACHMENT(S):

1. FR22-1272 First Watch Agreement and attached Agreement Addendum (Two Originals)
2. FR22-1272 Justification for Exempt Purchase - Form Executed
3. FR22-1272 Sole Source Letter – FirstWatch Solutions, Inc.
4. FR22-1272 Quote - First Watch Solutions, Inc.
5. FR22-1272 Division of Corporations – Sunbiz

cc : Kimberlie Miller, Interim Purchasing Director



**Office of Nikki Alvarez-Sowles, Esq.
Pasco County Clerk & Comptroller**

March 11, 2022

Katelyn Gilligan Project Manager
FirstWatch Solutions, Inc
1930 Palomar Point Way, Suite 101

RE: FirstWatch 4 Data Source System with FirstPass
C10 FR22-1272

Dear Sir/Madam:

At the Pasco County Board of County Commissioners meeting of March 08, 2022, the above mentioned agenda item was approved. Attached is a copy of the document for your files.

Any exhibits related to this document can be viewed by visiting the Pasco County Website as follows: go to www.pascocountyfl.net, click on "Agendas & Minutes" on the left side of the home page, select the meeting date from the list, click on "Agenda" click on the agenda item number indicated above, and click on the attachment you wish to view.

If you have any questions, please contact the appropriate department or call (352) 521-4274 or (727) 847-2411.

Sincerely,

Allie Knupp
Records Clerk I, Board Records Division
Deputy Clerk
Office of Nikki Alvarez-Sowles, Esq.
Pasco County Clerk & Comptroller

Enclosure