

Date: March 20, 2023
Amount: \$2,579,334.00
Account Number: 2910-1483

EXPLANATION TO COUNCIL BILL
ORIGINATING DEPARTMENT: Police

PURPOSE:

To enter into an ASTRO25 Services Agreement with Motorola, Inc. in the amount of \$2,579,334.00 over four years to provide upgrades of equipment, software, and services on the infrastructures of the public safety radio system. Payment for the first year will be \$613,603.00 with a less than four percent increase each of the following three years.

REMARKS:

The City of Saint Joseph is a partner with Buchanan County, Mosaic, and Buchanan County EMS in the ownership of our voice radio system. This partnership has been in existence since 2006. Although the system is efficient and effective, it is still subject to deterioration over time. Older parts have become obsolete and are no longer manufactured. The service agreement covers system monitoring and repair. The agreement also covers the cost of refreshing some of the system hardware, such as servers, personal computers, and computer network components, as well as software upgrades. The radio infrastructure like radios and other radio network components are also covered by the service agreement in that they will be serviced or repaired as needed.

The radio system is a critical infrastructure that services all of the public safety agencies in Buchanan County and the City of St. Joseph, including the Missouri State Highway Patrol, Missouri Air National Guard, and the Conservation Commission in some circumstances. Other City departments have joined the system as well. This infrastructure provides interagency communications during events or emergencies.

Over the last few years, pricing for various goods and services has seen sharp increases for a variety of reasons, including pandemic staffing issues, supply chain issues, increasing interest rates, and other economic factors. Motorola prices have also increased considerably in this agreement over past agreements, and this trend is expected to continue throughout this year. We are seeking to renew our agreement with Motorola for our radio system solution and services now to lock in the current proposed rates, less than 4 percent each year, and ensure continued access to this system and service at a reasonable cost.

The current service agreement with Motorola, Inc. expires in December 2023 and we have been negotiating a new long-term service agreement since early this year. This service agreement would cover our system through 2027. Representatives from each of the partner agencies have voted and approved this service agreement. We ask the Council to authorize us to enter into this service contract agreement.

Funding will be included in the proposed 2023/2024 Fiscal Year budget in the General Fund, Public Safety Communications Program, Account No. 2910-1483.

THIS ORDINANCE HAS BEEN CERTIFIED THAT THE FOREGOING CONTRACT OR ORDER IS

WITHIN THE PURPOSE OF THE APPROPRIATION TO WHICH IT IS TO BE CHARGED, AND THAT THERE IS AN UNENCUMBERED BALANCE TO THE CREDIT OF SUCH APPROPRIATION SUFFICIENT TO PAY THEREFORE.