# MISSOULA COUNTY PROFESSIONAL SERVICES AGREEMENT

This Agreement is entered into by and between Missoula County, hereinafter referred to as "the County", and **Windfall, Inc**, hereinafter referred to as "Contractor", identified as follows:

Organization Name: Windfall, Inc.

Organization Type: Advertising/Communications/Creative Agency Principal Contact: Jim McGowan, 406.529.7909 Cell 406.829.8200 Phone

Mailing Address: 516 S. Orange Street Missoula MT 59801

Telephone Number: 406.829.8200 Main Office

E-mail Address of Principal Contact: jim@windfallstudio.com

Contractor Employer Identification Number: 27-0395505

# 1. Purpose

Windfall assisted communications strategy will be developed in partnership with Missoula County, specifically focused on the Community Justice Department. The County desires to enter into a strategic planning partnership with Contractor for services desired, in return for the compensation stated. To this end, the parties mutually agree as follows.

### 2. Relationship of the Parties

Missoula County is a political subdivision of the State of Montana. Contractor is a Montana Corporation based in Missoula with an office in Helena as well.

This Agreement is not intended to constitute or create a joint venture, partnership or formal business organization of any kind whatsoever among and between the parties, and their respective rights and obligations will be only those expressly set forth herein. Neither party will have any authority to bind the other except to the extent authorized herein.

Each party will furnish to the other such cooperation and assistance as may be reasonably required and specified hereunder. However, at all times, each party shall remain an independent contractor with respect to the other. Employees and agents of each party will not be deemed to be employees or agents of the other party. Contractor will perform or provide its services free from the supervision, direction or control of the County.

The Contractor is required to comply with the provisions of the Montana Worker's Compensation Act and shall provide proof of compliance as provided in Paragraph 9.

1/13//23 Page 1 of 9

# 3. Required Work or Product

The Contractor shall provide the specific services, tasks, or work products shown on the attached Exhibit A, which lists the scope of services relating to this Agreement. By this reference, Exhibit A is made a part of the Agreement.

# 4. Performance Schedule and County Assistance

Contractor shall commence performance of services identified in Exhibit A of this Agreement on the 13th day of January, 2023 and shall complete performance of this Agreement by the 1st day of November, 2023

The County may, by written change order, request changes within the general scope of this Agreement in the schedule, specifications, or quantity of work to be performed hereunder, and Contractor shall be entitled to a reasonable period of time to perform or provide said changes. Additional fees will be charged to the County for such changes as set out in Exhibit A.

County's Responsibilities - The County shall be responsible for assisting with the performance of this Agreement by doing or providing the following:

- a. Providing clear liaison/s for Contractor to engage for help.
- b. Responding in a timely manner to Contractor needs.
- c. Providing information access or clarification when necessary.
- d. Respond in writing to change orders if necessary on project/s.

#### 5. Place where service will be rendered

Contractor will perform most services in accordance with this Agreement at a location of Contractor's discretion. In addition, Contractor will perform services via the telephone, electronic mail, or at such other places as necessary to perform these services in accordance with this Agreement.

#### 6. Compensation for Services

For the satisfactory completion of services to be performed under Exhibit A, the County will pay Contractor a sum not to exceed \$24,750.00 (twenty-four thousand, seventy-five hundred dollars). Any modifications must be approved by the County Commissioners through the change order process and will be compensated according to the fee schedule contained on Exhibit A. Invoices must be submitted to the Principal Contact for the County identified in Paragraph 11 of this Agreement with complete supporting documentation.

1/13//23 Page 2 of 9

# 7. Other Payments

All other payments or reimbursements, other than those made to compensate for completion of services, shall not exceed actual hard costs for any approved outside resources requested by the city. Requests for payment must be submitted to the Principal Contact for the County, as identified in Paragraph 11, with complete supporting documentation.

Other payments shall be made at the times, in the amounts, for the purposes, and to the following parties:

- a. Project deposit of \$3,000 (Three thousand dollars) will be due at the start of the project.
- b. Balance of \$21,750 (twenty-one thousand, seventy-five hundred dollars) will be billed monthly over the course of the project. Any approved change orders in writing from the county and applicable charges for change orders would be billed on an ongoing, monthly basis as well, through the completion of the project.

# 8. Public Works Contracts

For public works contracts as defined in 18-2-401, MCA in which the total cost of the contract is \$25,000 or more involving public funds, Contractor agrees to:

- a. Give preference to the employment of bona fide Montana residents in the performance of the work;
- b. Include provisions for work that is performed at a project location to:
  - i. Pay the travel allowance that is in effect and applicable to the district in which the work is being performed; and
  - ii. Pay the standard prevailing rate of wages, including fringe benefits, that is in effect and applicable to the district in which the work is being performed;
- c. Post a copy of the applicable prevailing wage rates in a prominent and accessible site at the project location; and,
- d. Maintain payroll records capable of certification for at least three years after completion of work under the Agreement.

This contract will not reach this amount unless project scope changes but Contractor agrees to these above requirements anyway.

1/13//23 Page 3 of 9

# 9. <u>Insurance and Workers' Compensation</u>

Contractor will be required to maintain general liability insurance in the amount of one million dollars (\$1,000,000) per occurrence and two million (\$2,000,000) in the aggregate.

In accordance with §§ 39-71-401 and 39-71-405 MCA, Contractor agrees to provide workers' compensation insurance for its employees while performing work under this Agreement. Contractor shall provide proof of compliance in the form of workers' compensation insurance or documentation of corporate officer status and maintain such insurance or corporate officer status for the duration of the contract if requested by the County.

All insurance policies required must be from an insurance carrier licensed to do business in the State of Montana. Contractor agrees to furnish proof of required insurance to the County prior to commencing work under Agreement if requested by the County.

#### 10. Records

Contractor shall maintain sufficient records incident to the performance of this Agreement to enable the County to document the performance of the Agreement. Contractor shall allow access to those records by the County and the County Auditor, any independent auditor employed by the County and to representatives of the state or federal government. Records shall be retained for at least three years after completion of the Agreement.

# 11. Principal Contact for the County

The County official with whom the Contractor must communicate regarding this Agreement and who shall have the authority to accept completion of performance and to submit requests for payment to the County Auditor and Commissioners is:

Name: Shantelle Gaynor

Title: Community Justice Department Director Address: 200 W. Broadway, Missoula MT, 58902

Telephone Number: (406) 370-7312

Email Address: sgaynor@missoulacounty.us

Name: Jim or Erika McGowan, Ronda Smith Title: Windfall, Inc. Principals, Business Manager Address: 516 S. Orange St. Missoula MT 59801 Telephone Number: 406.829.8200 Office Direct Line

1/13//23 Page 4 of 9

Email Address: jim@Windfallstudio.com, Erika@windfallstudio.com Ronda@windfallstudio.com

# 12. Ownership and Publication of Materials

All reports, information, data, and other materials prepared by Contractor pursuant to this Agreement are the property of the County, which has the exclusive and unrestricted authority to release, publish, or otherwise use, in whole or in part, information relating thereto. No material produced in whole or in part under this Agreement may be copyrighted or patented in the United States or in any other country without the prior written approval of the County.

#### 13. Public Access to Information

Contractor acknowledges that the County is a local government unit and its records are public and subject to disclosure under Montana law. Certain information may be protected from disclosure. Protected information includes information concerning an individual privacy interest, legitimate trade secrets and other constitutionally protected proprietary information and certain information relating to individual or public safety. The parties agree to confer prior to disclosure of information relating to this Agreement and its performance which may include protected information.

# 14. Termination

This Agreement may be terminated at any time by mutual written and signed consent of both parties.

If the Agreement is terminated prior to completion, County shall be responsible for paying Contractor for completed work and applicable expenses and billed to the County as provided in Paragraphs 6 and 7 within thirty (30) days of termination.

#### 15. Failure to Perform

Upon any material default or substantial failure to perform this Agreement by either party, the other party shall be entitled to the following remedy:

- a) Stop performing or accepting performance of the contracted work until the matter is resolved:
- b) Within a reasonable time of discovery of the defect or failure to perform, mail a written description of the defect or failure to the other party, and:
- 1) If the defect or failure to perform can be cured, demand specific remedial action within a reasonable time certain; or
- 2) If the defect or failure to perform cannot be cured, specify any alternative performance which would be acceptable in lieu of the required

1/13//23 Page 5 of 9

performance and a time within which the alternative performance would be required; or

- 3) If the defect or failure to perform cannot be cured and no reasonable alternative performance is acceptable, notify the other party of the termination of the Agreement as of a date certain and state therein whether an action for breach of Agreement will be brought.
- 4) Where appropriate, obtain completion of the performance of the remaining balance of the Agreement with the original party.
- c) If the defect or failure to perform is not corrected or alternative performance completed within the time certain specified, the party alleging breach may initiate an action in the District Court of the Fourth Judicial District, Missoula County. If an action is brought, the prevailing party shall be entitled to attorney's fees as well as other costs of suit.

### 16. Income Tax Designation

In the event that the Internal Revenue Services should determine that Contractor is, according to IRS guidelines, an employee subject to withholding and social security contributions, Contractor shall acknowledge, as Contractor acknowledges herein, that all payments to Contractor are gross payments and Contractor is responsible for all income taxes and social security payments received prior to such IRS determination.

# 17. Indemnification

Contractor shall defend, indemnify and hold harmless the County, its employees and agents, from all claims, liabilities, demands, causes of action or judgments, including costs and attorney fees, asserted by or awarded to third parties as a result of any negligent action or omission or willful misconduct of Contractor, its employees or agents.

County shall defend, indemnify and hold harmless Contractor, its employees and agents, from all claims, liabilities, demands, causes of action or judgments, including costs and attorney fees, asserted by or awarded to third parties as a result of any negligent action or omission or willful misconduct of the County, its employees or agents.

#### 18. Entire Agreement, Modifications and Non-Assignment

This Agreement contains the entire Agreement between the parties. All preliminary negotiations and Agreements are merged herein. This Agreement cannot be changed or modified in any manner except by a written Agreement signed by both parties.

1/13//23 Page 6 of 9

No obligation or right hereunder may be assigned, transferred, subcontracted or otherwise given to or imposed on any other party in the absence of a written Agreement signed by both parties.

# 19. Compliance with Laws and Non-Discrimination

Contractor agrees to comply with all federal, state and local laws, rules and regulations. In accordance with §49-3-207 MCA, all hiring must be on the basis of merit and qualifications; and there may not be discrimination on the basis of race, color, religion, creed, political ideas, sex, age, marital status, physical or mental disability, or national origin by the persons performing the contract.

#### 20. Place of Performance and Venue

Contractor and County agree that performance of this Agreement is in Missoula County, Montana. In the event of litigation concerning it, venue is in the 4<sup>th</sup> Judicial District, in and for the County of Missoula, State of Montana. This Agreement will be construed under and governed by the laws of the State of Montana.

# 21. Severability

If any part of this Agreement is hereafter held to be void, illegal or unenforceable, the validity of the remaining portion or provisions will not be affected hereby.

1/13//23 Page 7 of 9

# Windfall, Inc. assisted Missoula County - Community Justice Department Communications Strategy Agreement of Work.

DATED this 13th day of January, 2023.

Contractor: Windfall, Inc. 516 S. Orange Street, Missoula, MT 59801
James McGowan, Co-Principal
Erika McGowan, Co-Principal
BOARD OF COUNTY COMMISSIONERS Missoula County, Montana
Chair
Commissioner
Commissioner
ATTEST:
Clerk & Recorder

1/13//23 Page 8 of 9

Exhibit A – Missoula County Professional Services Agreement Project: Please reference Exhibit A - Attachment.

Project Summary: Contractor is agreeing to work with the County to develop a communications plan for the Community Justice Department. This plan will initially focus on public relations and some creative and digital strategic planning. Contractor is a full-service advertising agency and will make available all agency staff and services as needed to assist the county in this regard. Visit Windfallstudio.com for additional information on the agency.

1/13//23 Page 9 of 9